

Pastel My Invoicing

My Invoicing by PastelR399
 Customers on Pastel Invoicing have the option to subscribe to the Telephonic Support Plan which is available on debit order at a monthly charge of R53.00 including VAT.

Pastel My Business

My Business by Pastel (30 days free telephonic and email support included)R799
 Cover Plan on debit order.....R54 pm
 For upgrades from Pastel Invoicing, subtract R399 (price of Invoicing) from price of My Business

Pastel My Business Online

30 days free access provided on sign up and thereafter, either a monthly payment option or an annual payment option is available

2 users, 2 Companies – price per month..... R140
 2 Users, 2 Companies – price per annum (10% discount) R1 512

Additional Users and Companies

Per Company, Per month (up to a maximum of 10 companies) R10
 Per User, Per Month (up to a maximum of 5 Users) R25

Pastel Partner for NPO's

Product	RRP	ALF
Pastel Partner for NPO's *** (incl.Partner Base 1 user, BIC Standard, Project tracker, NPO language File)	R4700	R4700
Additional User	R630 per user	R630 per user

- ** *Pastel Partner for NPO's is a licensed product and is required to be renewed on an annual basis.
- The Pastel Partner for NPO's accounting program includes the 1st year support & Updates
- You are required to sign the ALF form when purchasing this product – refer to our website to download form (support & upgrades tab, under cover/support contracts)

Microsoft Products – Selling Prices

Office 2010 Home and Business	R1720.00
Office 2010 Professional	R4275.00
Windows 7 Professional	R1900.00
Windows 7 Ultimate	R2270.00

Pastel Stationery

PASTEL APPROVED STATIONERY

All boxes contain quantities of 1000 unless otherwise stated. The Stationery below is compatible with Xpress Start-up, Xpress, Partner and Evolution.

Description	Code	Qty	Incl VAT
Continuous:			
2 Part Invoices	PG-IN2	1000	R367.00
3 Part Invoices	PG-IN3	1000	R558.00
4 Part Invoices	PG-IN4	500	R393.00
2 Part Statements	PG-ST2	1000	R367.00
Laser:			
Laser Invoices	PG-INL	Packs of 500, 1000 in a box	R398.00
Laser Statements	PG-STL	Packs of 500, 1000 in a box	R398.00

- If a customer is not on Cover and requires assistance installing the Pastel Stationery Utility, they may purchase a single support incident for assistance from our support centre at a cost of R399 including VAT.

Pastel Accounting Xpress Start-Up

Product	New Price	Pastel Cover	From V7 or older
Xpress Start-up	R1099	R960	R1099
Bank Manager ***	R2398	R1,001	n/a
Excel Management Reports for Start-up	R299	R110	n/a

Pastel Accounting Xpress Version 11

Section 1 – New Pricing

Should you wish to purchase Pastel Cover, pricing per product is reflected next to the new price. Versions older than those reflected will be charged new prices.

Product	New Price	Pastel Cover	Pastel Cover	Pastel Cover
		From V10 & v11	From V9 2007	From V8 2005
Pastel Xpress Version 11 - 1 User, Multi Company	R2,699	R1,315	R1,777	R2,365
Pastel Xpress Version 11 - 2 User, Multi Company	R4,399	R1,755	R2,367	R3,157
Add Pervasive V9 or V10 - 2 User Workgroup	\$43.32			
Pastel Xpress Version 11 – 3 User, Multi Company	R5,499	R2,195	R2,959	R3,949
Add Pervasive V9 or V10 - 3 User Workgroup	\$64.98			
Excel Management Reports for Xpress	R999	R399	n/a	n/a
Pastel Bank Manager ****	R 2,398	R1,001	n/a	n/a
Pastel Point-of-Sale (not available with Start-up)	R3,850	R1,705	R2,068	R2,756
Per additional Till (available in single user breaks up to 20 users and thereafter, available in breaks of 21-30, 31-50, 51-100) excluding Pervasive	R825	R325	R451	R589
Add Offline functionality to POS	R1,100	R440	R589	R792
Competitive Upgrade : Pastel Xpress Version 11, 1 User Multi Company (available exclusively to customers currently using accounting software which is not a Softline Pastel product)	R2,160	R1,315	n/a	n/a
For upgrades from Invoicing or My Business, subtract the current recommended retail price of Invoicing/My Business from the new price of the desired product shown in the table above				
Pastel Business Intelligence Centre is available in two modules: BIC Standard & BIC Advanced. The Advanced module must be purchased together with the standard module				
BIC Standard	R2,529	R1,001	R1,364	R1,815
BIC Advanced	R4,895	R2,206	R2,629	R3,509

**** Bank Manager is a licensed product and cannot be accessed on a product suite that is not active on Cover. Cover cannot be purchased separately.

Section 2 – Additions and Upgrades to other products in the range

Customers on current versions of the Xpress software may add users or modules by paying the relevant new user or new module prices above

Customers on older versions will need to take out a cover contract for the existing suite and then order their additions.

The same procedure applies for upgrades to Partner

Pastel Accounting Partner Version 11

Section 1 – New Pricing

Should you wish to purchase Pastel Cover, pricing per product is reflected next to the new price. Versions older than those reflected will be charged new prices.

Product	New Price	Pastel Cover	Pastel Cover	Pastel Cover
		Current V10 2009	From V9 2007	From V8 2005
Pastel Partner Version 11 Base (includes Inventory)	R 7,500	R3,284	R4,230	R5,638
Modules Available :				
• Multi Currency	R 2,277	R1,001	R1,227	R1,628
• Manufacturing	R 2,277	R1,001	R1,227	R1,628
• Multi Warehousing	R 2,277	R1,001	R1,227	R1,628
• Serial Number Tracking	R 2,277	R1,001	R1,227	R1,628
• Receipting	R 2,277	R1,001	R1,227	R1,628
• Time & Billing	R 2,277	R1,001	R1,227	R1,628
• Project Tracker	R 2,277	R1,001	n/a	n/a
• Bank Manager ****	R 2,398	R1,001	n/a	n/a
• Cash Manager ****	R 4,235	R1,881	n/a	n/a
• Point of Sale	R 3,850	R1,705	R2,068	R2,756
o Per additional Till (available in single user breaks up to 20 users and thereafter, available in breaks of 21-30, 31-50, 51-100) excluding Pervasive	R 825.00	R325	R451	R589
• Add Offline functionality for POS	R 1,100.00	R440	R589	R792
<u>Pastel Business Intelligence Centre is available in two modules: BIC Standard & BIC Advanced. The Advanced module must be purchased together with the standard module</u>				
• BIC Standard	R2,529	R1,001	R1,364	R1,815
• BIC Advanced	R4,895	R2,206	R2,629	R3,509
Competitive Upgrade : Pastel Partner Version 11, 1 User, Base & Inventory (available exclusively to customers currently using accounting software which is not a Softline Pastel product)	R6,450	R2,985	n/a	n/a
To Add additional users to Partner Single User, per user (add Pervasive pricing below) 1 User is already included in Base Price, i.e. if customer requires 5 users add 4 x R1200).	R1,320	R600	R715	R952
Please add the correct Pervasive prices from Page 5 or 6				

**** Bank Manager and Cash Manager are licensed products and cannot be accessed on a product suite that is not active on Cover. Cover cannot be purchased separately.

Section 2 – Additions and Upgrades to other products in the range

- Customers on current versions of the Xpress software may add users or modules by paying the relevant new user or new module prices above
- Customers on older versions will need to take out a cover contract for the existing suite and then order their additions

Pastel LegalWrite

Legalwrite.....R749

ACT! Contact Management Version 13

The complete way to organise your calendar, your business and your contacts.

Description	New Price	Cover Price
ACT! V13 1 User	R 1,800	R 684
ACT! V13 2 User	R 3,600	R 1,370
ACT! V13 3 User	R 5,400	R 2,050
ACT! V13 4 User	R 7,200	R 2,735
ACT! V13 5 User	R 9,000	R 3,420
ACT! V13 6 User	R 10,800	R 4,100
ACT! V13 7 User	R 12,600	R 4,785
ACT! V13 8 User	R 14,400	R 5,470
ACT! V13 9 User	R 16,200	R 6,150
ACT! V13 10 User	R 18,000	R 6,835
ACT! V13 11 – 15 Users	R 27,000	R 10,250
ACT! V13 16 – 20 Users	R 36,000	R 13,670
ACT! V13 21 – 30 Users	R 54,000	R 20,505
ACT! V13 31 – 40 Users	R 72,000	R 27,340
ACT! V13 41 – 50 Users	R 90,000	R 34,180

- ACT! V13 ships with Microsoft SQL 2008 R2 Express free for use up to a 4 GIG database size. Microsoft SQL 2008 R2 Standard is required for databases that exceed 4 GIG. The price for Microsoft SQL Server 2008 R2 is in US Dollars and will be subject to the rate of exchange at the time of purchase. Please see the table below for the Microsoft SQL Pricing.
- If you are upgrading from any prior version of ACT!, we require your old serial number (20 Digit serial number).
- ACT! V13 is now compatible with Office 2010 (32 bit install only), for a detailed list of System Requirements contact our Sales Department or visit www.pastel.co.za

Microsoft SQL 2008 Pricing – Standard Edition Only

Server	USD 95
Price per User (Unlimited data size and 4 CPUs on Server)	USD 180
MS SQL Server Media Pack	R 532.00
Processor Bundle (larger installs & where more CPU's are required)	USD 4,400

* MS SQL Server Media Pack is required to be purchased with every MS SQL product.

Pastel Auditor (a fixed product discount of 20% applies, irrespective of channel status)

	Purchase Price	Annual License Fee
Single user	R 3,850	50% of RRP
Additional users (per user)	R 1,699	50% of RRP
Third Party Product Connectors	R 1,980	50% of RRP

Pastel GL Manager (a fixed product discount of 20% applies, irrespective of channel status)

	Purchase Price	Annual License Fee
GL Manager	R 4,815	R 1,650

Pastel Training

Pastel Training price list and general information for 2011/2

Training prices per course

- Prices include the assessment fee
- Assessments are mandatory and will be charged to the student up front and cannot be credited
- Prices include VAT

Training Course		No of Days	Classroom Training	Assessment Price for re-write
PASTEL AUDITOR VERSION 2	Pastel Auditor	0.5	R 799	R 280
MY BUSINESS ONLINE	My Business Online	0.5	R 799	R 280
MY BUSINESS VERSION 2	My Business	0.5	R 799	R 280
PASTEL XPRESS VERSION 11	Pastel Xpress Processing	2	R 2 499	R 320
	Pastel Xpress	3	R 3 499	R 340
PASTEL PARTNER VERSION 11	Pastel Partner Processing	2	R 2 999	R 320
	Pastel Partner Intermediate	4	R 4 999	R 380
	Pastel Partner NPO	4	R 4 999	R 380
	Pastel Partner Advanced	2	R 2 999	R 320
	Pastel Partner Manufacturing	0.5	R 999	R 280
	Pastel Partner POS	0.5	R 999	R 280
	Pastel Partner Multi-Currency	0.5	R 999	R 280
	Pastel Partner Receipting	0.5	R 999	R 280
	Pastel Partner Serial Number Tracking	0.5	R 999	R 280
	Pastel Partner Bank Manager	0.5	R 999	R 280
	Pastel Partner Cash Manager	0.5	R 999	R 280
	Pastel Partner Time & Billing	0.5	R 999	R 280
	Pastel Partner GL Manager	0.5	R 999	R 280
	Pastel Partner Multi-Stores	0.5	R 999	R 280
	Pastel Partner Fixed Assets	1	R 1 599	R 300
	Pastel Partner Year End	0.5	R 999	R 280
	Pastel Partner PCI M1: Practitioner	5	R 5 999	R 400
	Pastel Partner PCI M2: Installation Technician	2	R 2 999	R 320
	Pastel Partner PCI M3: Product Consultant	5	R 5 999	R 400
	Pastel Partner PCI M4: Product Specialist	2	R 2 999	R 320
Pastel Partner PCI M5: Technical Specialist	2	R 2 999	R 320	
Pastel Xpress / Partner V11 Bridging	0.5	R 999	R 280	

Training Course		No of Days	Classroom Training	Assessment Price for re-write
PASTEL EVOLUTION VERSION 6.60	Pastel Evolution Bridging	0.5	R 1 299	R 299
	Pastel Evolution General Ledger	1	R 1 999	R 399
	Pastel Evolution Accounts Receivable	1	R 1 999	R 399
	Pastel Evolution Accounts Payable	1	R 1 999	R 399
	Pastel Evolution Inventory	1	R 1 999	R 399
	Pastel Evolution Order Entry	1	R 1 999	R 399
	Pastel Evolution POS	0.5	R 1 299	R 299
	Pastel Evolution Fixed Assets	1	R 1 999	R 399
	Pastel Evolution Annuity Billing	0.5	R 1 299	R 299
	Pastel Evolution BOM & Manufacturing	0.5	R 1 299	R 299
	Pastel Evolution Job Costing	0.5	R 1 299	R 299
	Pastel Evolution Serial Number Tracking	0.5	R 1 299	R 299
	Pastel Evolution Linked Accounts	0.5	R 1 299	R 299
	Pastel Evolution Multi-Warehousing	0.5	R 1 299	R 299
	Pastel Evolution Pricing Matrix	0.5	R 1 299	R 299
	Pastel Evolution Lot Tracking	0.5	R 1 299	R 299
	Pastel Evolution Bank Manager	0.5	R 1 299	R 299
	Pastel Evolution Cash Manager	0.5	R 1 299	R 299
	Pastel Evolution Credit Control	0.5	R 1 299	R 299
	Pastel Evolution Branch Accounting Processing	0.5	R 1 299	R 299
	Pastel Evolution Retail Till Applications (cashiers only)	0.5	R 1 299	R 299
	Pastel Evolution Multi-Currency	0.5	R 1 299	R 299
	Pastel Evolution Sales Force Automation	0.5	R 1 299	R 299
	Pastel Evolution Contact Management	1	R 1 999	R 399
	Pastel Evolution Procurement	0.5	R 1 299	R 299
	Pastel Evolution PCI M1: Practitioner	5	R 6 999	R 799
	Pastel Evolution PCI M2: Advanced Practitioner	1	R 1 999	R 399
	Pastel Evolution PCI M3: Installation Technician	1	R 1 999	R 399
	Pastel Evolution PCI M4: Product Consultant	5	R 6 999	R 799
	Pastel Evolution PCI M5: Sales Executive	2	R 3 999	R 499
	Pastel Evolution PCI M6: Implementation Specialist	2	R 3 999	R 499
	Pastel Evolution PCI M7: Product Technician	2	R 3 999	R 499
	Pastel Evolution PCI M8: Branch Accounting	Concepts (theory)	1	R 3 999
Practical		1		
Pastel Evolution PCI M9: Retail	Concepts (theory)	0.5	R 1 999	R 399
	Practical	0.5		
Pastel Evolution PCI M10: Municipal Billing	Concepts (theory)	1	R 3 999	R 499
	Practical	1		

Training Course		No of Days	Classroom Training	Assessment Price for re-write
OTHER	Pastel Certified Trainer (PCI M6)	4	R 4 999	R 380
	Introduction to Financial Literacy	1	R 799	R 280
	Bookkeeping Fundamentals	2	R 2 499	R 320
	ACT! V13 Administrator	2	R 2 999	R 320
	ACT! V13 User Course	2	R 2 999	R 320

Additional Training Prices

- Prices include VAT

Trainer cost per day (excluding the assessment & training material fee)	R 2 199-00
Trainer cost per hour	R 449-00
Remarking / Moderation of assessment	R 250-00
Penalty fee for extending assessment for another 6 months	R 300-00
Postponement fee for training (only within 5 days)	R 250-00
Reprint of Certificates	R150-00

Don't have time to attend Class-Room Training?

Enquire about our self-study options available by emailing training@pastel.co.za

Course material

All course material and assessment/s is included in the classroom course fee and self study kit. Learners may be required to bring their own consumable items such as a writing pad, pens etc to classroom training.

Assessments & certification

- Assessments are mandatory in order to obtain certification for attending a course.
- The pass mark for an assessment is **75%**.
- **The assessment fee has been included in the classroom training and self study kit fees.**
- Assessments are all web-based, which means the student requires a PC with adequate internet access to write the assessment.
- Students have **6 months** in which to write their assessments from the day they attend the training or when they receive their self study training kits.
- Penalties will be charged for students who miss the 6 month deadline. **No extensions will be granted after missing the penalties deadline. Students would need to re-attend the course.**
- Students have the option to write their assessment the day after the training at their Pastel Authorised Training Centre (ATC).
- However, should the student choose to write their assessment at another Pastel ATC, or come back at a later stage to write their assessment, the ATC reserves the right to charge them for administration and PC / internet usage fees at their discretion.
- **Refresher & Bridging accreditation assessments will be based on the previous and current version.**
- Certificates will be posted via normal post to students. **Please ensure that you postal address is correct when filling in your details on the training zone.**
- Pastel will charge for certificate reprints with spelling mistakes and/or incorrect postal address.

Duration & time

Contact Pastel Accounting for the duration, dates, times and course fees in your area.

- Training starts at 09h00 sharp and finishes at 16h30. Registration opens at 08h30.
- Times may change to suit students and more time may be allocated if need be.
- Delegates arriving after 09h30 for training will not be allowed to attend training and will not be refunded the course fee.
- Should you have any dietary preferences i.e. vegetarian, halaal, kosher etc. please notify the Training Department before the course commencement date. Changes cannot be made after the training commencement.

Payment

Payment for training must be made 72 hours after booking for training has been made.

- Prices include VAT.
- Prices are subject to change without notification.
- No BP, VAR or i-forum discount is applicable to self study kits or assessments.
- Prices exclude courier fees for self study kits.
- Payment is required when submitting the booking form.
- No cancellations will be accepted. The full course fee will be charged – although substitutions may be made.
- Pastel reserves the right to cancel any course should there be an insufficient number of delegates booked for a course.
- Seats are allocated on a first come, first serve basis and are secured on receipt of payment and booking forms only within 3 days of booking.

Course outlines

The course outline for each Pastel course is not necessarily the order in which the course will be taught.

Postponements:

- Postponements must be faxed and/or emailed to the Training Department at least 10 working days prior to the course commencement date. A postponement can only be confirmed if we are advised in writing.
- Only one postponement will be allowed, after which the course will be considered as attended.
- Course postponements need to be utilized within a period of 3 months of original postponement
- A postponement fee will be charged per delegate

Absent Delegates:

In the event that a delegate does not arrive for the course and no written confirmation was received and confirmed, the full course fee will be payable.

Facilitators:

Softline Pastel reserves the right to substitute the facilitator should it be necessary.